# TRIATHLON ONTARIO FINANCIAL STATEMENTS

MARCH 31, 2024

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#### INDEPENDENT AUDITOR'S REPORT

To the Members of Triathlon Ontario MILTON Ontario

#### Opinion

We have audited the accompanying financial statements of Triathlon Ontario which comprise the statement of financial position as at March 31, 2024 and the statement of earnings and changes in net assets, and statement of cash flows for the year then ended and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the entity as at March 31, 2024 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

#### Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the entity's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
  error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
  sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement
  resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery,
  intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

NORTON McMULLEN LLP
Chartered Professional Accountants, Licensed Public Accountants

MARKHAM, Canada TBD

TRIATHLON ONTARIO			
STATEMENT OF FINANCIAL POSITION			
As at March 31,		2024	2023
ASSETS			
Current			
Cash and cash equivalents	\$	295,082	\$ 319,636
Accounts receivable		125 10,871	- 13,038
Inventories Prepaid expenses		53,289	42,972
Trepaid expenses	\$	359,367	\$ 375,646
Capital Assets (Note 2)		6,446	 905
	\$	365,813	\$ 376,551
LIABILITIES			
O			
Current Accounts payable and accrued liabilities	\$	10,227	\$ 16,000
Deferred revenues and grants (Note 3)	·	148,305	121,362
Current portion of CEBA loan payable (Note 4)		-	 40,000
	\$	158,532	\$ 177,362
NET ASSETS		207,281	 199,189
	\$	365,813	\$ 376,551
Approved by the Poord:	<u>-</u>		
Approved by the Board:			
Director			Director

See accompanying notes - 3 -

For the year ended March 31,

# STATEMENT OF EARNINGS AND CHANGES IN NET ASSETS

Tel tile year ellada illaren e i,			2020
REVENUES (Note 3)			
Memberships	\$	240,508	\$ 223,237
Government assistance and other grants (Note 4)		183,467	413,286
Athlete assistance and development		127,011	91,658
Sanction fees		23,556	19,481
Coaching and official fees		17,450	16,683
Non-membership programs		17,382	23,999
Interest income (Note 5)		10,740	4,679
Marketing		9,318	6,011
Other		4,357	 2,361
	\$	633,789	\$ 801,395
EXPENSES			
Salaries and benefits	\$	290,608	\$ 278,125
Athlete assistance and development		158,141	170,555
Membership benefits		58,669	224,052
General and administrative		48,715	45,218
Coaching and officials		22,919	24,838
Marketing		16,938	24,247
Communication		14,080	13,037
Non-membership programs		14,077	17,020
Amortization of capital assets		1,550	295
Triathlon Canada affiliation fees		<u> </u>	 100
	\$	625,697	\$ 797,487
EXCESS OF REVENUES OVER EXPENSES	\$	8,092	\$ 3,908
NET ASSETS - Beginning	_	199,189	 195,281
NET ASSETS - Ending	\$	207,281	\$ 199,189

2024

2023

See accompanying notes - 4 -

For the year ended March 31,

# **STATEMENT OF CASH FLOWS**

CASH AND CASH EQUIVALENTS WERE PROVIDED BY (USED IN):				
OPERATING ACTIVITIES				
Excess of revenues over expenses	\$	8,092	\$	3,908
Items not affecting cash: Amortization of capital assets		1,550		295
Amortization of capital assets	\$	9,642	\$	4,203
Net change in non-cash working capital balances:				
Accounts receivable		(125)		_
Inventories		2,167		(424)
Prepaid expenses		(10,317)		1,087
Accounts payable and accrued liabilities		(5,773)		(4,083)
Deferred revenue and grants		26,943		(222,263)
	\$	22,537	\$	(221,480)
INVESTING ACTIVITIES				
Repayment of CEBA loan	\$	(40,000)	\$	-
Purchase of Furniture and equipment		(7,091)		(766)
	\$	(47,091)	\$	(766)
DECREASE IN CASH AND CASH EQUIVALENTS	\$	(24,554)	\$	(222,246)
CASH AND CASH EQUIVALENTS - Beginning		319,636		541,882
CASH AND CASH EQUIVALENTS - Ending	\$	295,082	Ś	319,636
CASH AND CASH ECONALENTS - Ending	<u>-</u>		÷	<u> </u>
Cash and cash equivalents consist of the following:				
Cash in bank balances	\$	295,082	\$	19,636
Guaranteed investment certificates bearing interest at rates from 0% (2023 - 1% - 4.75%)		_		300,000
110111 0 /0 (2020 - 1 /0 - 4.70 /0)				300,000
	\$	295,082	\$	319,636

2024

2023

See accompanying notes - 5 -

#### **NOTES TO FINANCIAL STATEMENTS**

MARCH 31, 2024

#### **NATURE OF OPERATIONS**

Triathlon Ontario (the "Organization") exists to develop programs in Ontario that support triathletes, promote the sport and encourage safe and fair races. The Organization is incorporated under the laws of the Province of Ontario as a non-profit Organization and as such, is exempt from income tax.

#### 1. SIGNIFICANT ACCOUNTING POLICIES

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations and include the following significant accounting policies:

#### a) Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions based on currently available information. Such estimates and assumptions affect the reported amounts of assets and liabilities as at the date of the financial statements and the reported amounts of revenues and expenses during the year. Actual results could differ from the estimates used.

Significant estimates include the estimated useful life of capital assets.

#### b) Cash and Cash Equivalents

Cash and cash equivalents consists of cash held in bank accounts and cashable guaranteed investment certificates that are held for the purpose of meeting short-term cash commitments.

#### c) Inventories

Inventories consisting of clothing and various race accessories are measured at the lower of cost and replacement value with cost being determined using the first-in, first-out method.

#### d) Capital Assets

Capital assets are recorded at cost. Amortization is being provided over the estimated useful life of the assets using the straight-line method at the following annual rates:

	<b>Kate</b>
Sporting equipment	3 years
Furniture and equipment	10 years
Computer equipment	3 years

#### **NOTES TO FINANCIAL STATEMENTS**

MARCH 31, 2024

#### 1. SIGNIFICANT ACCOUNTING POLICIES - Continued

#### e) Impairment of Long-lived Assets

When a tangible capital asset no longer contributes to an organization's ability to provide goods and services, or the value of future economic benefits or service potential associated with the tangible capital asset is less than its carrying amount, the net carrying amount of the tangible capital asset is written down to the asset's fair value or replacement cost.

#### f) Revenue Recognition

The Organization follows the deferral method of accounting for government and other grants. Externally restricted grants are recognized as revenue in the period in which the related expenses are incurred.

Memberships, athlete development projects, non-membership programs, marketing, sanction, and coaching and official fees are recognized as revenue proportionately over the fiscal year to which they relate and when collection is reasonably assured. Amounts received for future periods are recorded as deferred revenue and recognized as revenue in the period they relate to.

#### g) Contributed Goods and Services

Contributed goods and services are not recorded in the accounts.

#### h) Financial Instruments

#### **Measurement of Financial Instruments**

The Organization initially measures all of its financial assets and liabilities at fair value and subsequently measures all of its financial assets and liabilities at amortized cost.

Financial instruments measured at amortized cost include cash and cash equivalent. Financial liabilities measured at amortized cost include accounts payable and accrued liabilities and the CEBA loan.

The Organization has no financial assets measured at fair value and has not elected to carry any financial asset or liability at fair value.

#### Impairment

Financial assets measured at amortized cost are tested for impairment when events or circumstances indicate possible impairment. Write-downs, if any, are recognized in excess of revenues over expenses and may be subsequently reversed to the extent that the net effect after the reversal is the same as if there had been no write-down. There are no impairment indicators in the current year.

### **NOTES TO FINANCIAL STATEMENTS**

MARCH 31, 2024

#### 2. CAPITAL ASSETS

Capital assets consist of the following:

				2024				2023
	1	Cost	Accumulated		Net Book		N	et Book
			Am	ortization	on Value		Value	
Sporting equipment	\$	21,642	\$	15,733	\$	5,909	\$	-
Furniture and equipment		766		230		536		689
Computer equipment		6,288		6,287		1		216
	\$	28,696	\$	22,250	\$	6,446	\$	905

#### 3. DEFERRED REVENUES AND GRANTS

Deferred revenues and grants represent unspent operating funds received in the current period that are related to a subsequent period and consist of the following:

	G	Overnment Grants	M	embership	Other	2024	2023
Balance - Beginning	\$	-	\$	83,149	\$ 38,213	\$ 121,362	\$ 343,626
Amounts received during the year		183,467		252,252	 225,013	 660,732	 570,131
	\$	183,467	\$	335,401	\$ 263,226	\$ 782,094	\$ 913,757
Amounts recognized as revenue during							
the year	_	183,467		240,508	 209,814	 633,789	 792,395
Balance - Ending	\$		\$	94,893	\$ 53,412	\$ 148,305	\$ 121,362

According to the terms and conditions of the agreements entered into by the Organization, grants received from various sources must be spent on approved programs within specified time frames.

# **NOTES TO FINANCIAL STATEMENTS**

MARCH 31, 2024

#### 4. GOVERNMENT AND OTHER GRANTS

Triathlon Ontario recognized government and other grants as follows:

	2024	2023
Ontario Amateur Sport Fund	\$ 87,369	\$ 87,369
Sport Hosting Agreement	40,000	20,000
Quest for Gold	31,196	58,884
Project Sport Initiative	10,000	-
Canada Summer Jobs	4,340	4,200
Student Experience Program	3,812	3,689
Milton Community Grant	3,250	2,535
Equity, Diversity & Inclusion	2,500	-
Gender Equity Playbook	1,000	
Member Community Sports Clubs	-	226,210
Canada Emergency Wage Subsidy	-	8,101
Refund of Club Grant	-	1,493
Canada Emergency Rent Subsidy	 	 805
	\$ 183,467	\$ 413,286

#### 5. **INTEREST INCOME**

The Organization during the year held Prime Linked GICs paying 4.75% interest that matured on March 31, 2024.

#### **NOTES TO FINANCIAL STATEMENTS**

MARCH 31, 2024

#### 6. FINANCIAL INSTRUMENTS

#### **Risks and Concentrations**

The Organization is exposed to various risks through its financial instruments. The following analysis provides a measure of the Organization's exposure to and concentrations of risk at March 31, 2024:

#### a) Credit Risk

Credit risk is the risk that one party to a financial instrument will cause financial loss for the other party by failing to discharge an obligation. The Organization is not exposed to significant credit risk.

#### b) Liquidity Risk

Liquidity risk is the risk that the Organization will encounter difficulty in meeting obligations associated with financial liabilities. The Organization is exposed to this risk mainly with respect to its accounts payable and accrued liabilities and the CEBA loan. The Organization manages this risk by managing its working capital and by generating sufficient cash flow from operations. There has been no change in the assessment of liquidity risk from the prior year.

#### c) Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: interest rate risk, foreign currency risk, and price risk. The Organization is not exposed to significant market risk.